

CORIAN®
DESIGN

TECHNICAL SERVICES

Fabrication Training &
Business Consulting Modules



Willis

INSPIRE, EDUCATE, SOLVE, SUPPLY.
SINCE 1967

Willis is proud to offer fabrication training and consulting services to our valued industry partners.



Each technical service module is structured with specific activities which are aimed at helping participants improve efficiency in relation to production and installation practices. This includes topics such as resource management, employee optimization, reducing material costs and maximizing profits. Should you wish to schedule a training session, our Technical Services team will work with you to ensure your session is structured to best suit your company's needs.

In addition to the modules listed on the following pages, we are also able to create customized programs that focus on topics that are critical to creating further success within your company. Should you wish to create your own customized training session, adequate advanced notice will be required.

Note that with the exception of the Level One Corian® Solid Surface Company Fabrication Course, all sessions will be conducted at your facility utilizing your tools, equipment and personnel. The Willis Technical Service Specialist will have access to a variety of additional fabrication tools if required.

Virtual Training



Level One Corian® Solid Surface Fabrication Course **Corian® Solid Surface** **Company Level One Fabrication Course**

This course is designed to be informal and free flowing. All participants are encouraged (but certainly not required) to operate the tools and help the instructor perform the various fabrication procedures. Questions, comments, and opinions generally keep the group engaged and entertained. Whether you are starting a new business venture or just need a refresher in regards to mitigating your warranty expenses, then this will be a day well spent. Your instructor will be a Certified Corian® Solid Surface Instructor equipped to give you clear, easy to understand, practical information about Corian® Solid Surface Fabrication techniques.

What you will learn:

- Proper, efficient seaming procedures
- Fabricating Countertops with inside corners
- Edge build-ups and profiling methods
- Correct sink and cook-top cutout methods
- Sanding and finishing techniques
- Mounting and finishing Corian® Solid Surface integrated sinks
- Installation, templating and measuring
- Special attention will be given to fabrication techniques for unique aesthetic colors such as Private Collection (directionally veined colors), metallic colors and our exclusive DeepColor™ series
- Coved back-splash fabrication (time permitting)

Through the process of demonstrating the procedures above, you will also have the opportunity to take an interactive part in discussing other critical issues such as:

- Safety (shop, transporting, job-site, personnel)
- Material selection, inspection and yield
- Shop requirements (size, layout, etc.)
- Tools and equipment
- The Corian® Solid Surface Certification Process

LEVEL ONE **TRAINING COURSE**

New Customers
\$499 per company
(up to 4 ppl)
\$149 per additional
attendee

**Existing Customers/
Certified Fabricators**
\$349 (up to 4 ppl)
\$129 per additional
attendee

**Outside Regular
Scheduled Training
Dates**
\$699.00 per
company

On Site Training



Technical Services
Corian® Solid Surface
Individual Level One Fabrication and Installation Training

This course is similar to our standardized Level One Fabrication and Installation training. However this session will be done directly at your facility, for your employees and can be customized, with focused attention to fabrication and installation procedures more specific to your companies' product offering and market segments services. Please refer to the previous page for details on our standard Level One course.
Course changes can be made with adequate lead time.

Advantages and highlights of this session:

- Focused attention on your employees
- Extra time spent on procedures and issues most relevant to your needs
- Flexible start and finish times
- More time for hands-on employee participation
- More time for group discussion and targeted brainstorming
- Customized fabrication projects for the in-house session

Module A
STARTING AT
\$3500

This course is designed
for groups of 1-10.

For larger groups contact
your local Willis
Sales Representative.

Full Day
Typically 5-6 Hours

Breakfast* and Lunch
will be provided.

**If Applicable*

Please let your Willis
Sales Representative know
of any dietary restrictions.

On Site Training



Technical Services
Corian® Solid Surface
Project-Specific Fabrication and Installation Training

This module will consist of concentrated, task specific, fabrication and installation procedures that are aimed to assist you in optimizing production and/or installation techniques for upcoming commercial projects. Together, we'll identify how to maximize your efficiency, tooling and profits.

Example of course content:

- Unique and specialized tooling requirements
- Fabrication and installation efficiencies in relation to the project, such as divisional labor, manufacturing, and material processing
- Project cash flow management and forecasting
- Material usage and optimization
- Job-site logistics, product staging, and distribution efficiencies, job-site security
- Contract negotiation and protection contingencies

Module B
STARTING AT
\$3500

This course is designed for groups of 1-10.

For larger groups contact your local Willis Sales Representative.

Full Day
Typically 5-6 Hours

Breakfast* and Lunch will be provided.

**If Applicable*

Please let your Willis Sales Representative know of any dietary restrictions.

On Site Training



Technical Services Corian® Solid Surface Delivery and Installation Efficiency Audit (Level One)

This module is intended for fabrication/production/manufacturing facilities who wish to optimize their production “thru-put” in relation to increased manufacturing capacity and overall profitability. Whether big or small, there is always room for efficiency improvements (sometimes found in unlikely places!).

This is a one-day event focusing on “in field” job-site installation practices and procedures. Willis and the client will conduct physical and administrative inspections of the various components of turning job-site installations into billable, completed jobs. Together, we will identify job-site “constraints” that slow billable installation thru-put such as:

- Overall pre-project order processing
- Related material receivership, storage, and production distribution
- General equipment and tooling inefficiencies
- Shop flow and production speed, and consistency
- Production employee utilization
- Output packaging, storage, delivery efficiency

Module C
STARTING AT
\$3500

This course is designed for groups of 1-10.

For larger groups contact your local Willis Sales Representative.

Breakfast* and Lunch will be provided.

**If Applicable*

Please let your Willis Sales Representative know of any dietary restrictions.

On Site Training



Technical Services Corian® Solid Surface – Corian® Quartz

Interactive Brainstorming

This session is organized but free flowing, perfect for the shop striving to keep their production and installation employees engaged in procedure development, innovation and problem solving. A Willis Technical Service Specialist can attend one of your scheduled meetings, or we can plan our own. For these sessions, we recommend a meeting room or quiet place in your shop with limited distractions. The half-day session can also incorporate a “shop walk”. The full-day session will incorporate light fabrication demonstration (The Willis Technical Services specialist will have tools, or we can use yours!) Full day sessions will consist of extended versions of open discussion and shop activity.

Examples:

- Finishing challenges
- Adhesive management
- Finishing (dark colors, polishing, abrasive management)
- Seaming, clamping, aesthetic alignments
- Shop layout (efficiency optimization)
- Thermoforming, coving options
- Industry best practices
- Automation, divisional labor options

Module D
STARTING AT
\$3500

This course is designed
for groups of 1-10.

For larger groups contact
your local Willis
Sales Representative.

**Breakfast* and Lunch
will be provided.**

**If Applicable*

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Sales Representative know
of any dietary restrictions.

On Site Training



Technical Services

Corian® Solid Surface – Corian® Quartz

Advanced Fabrication techniques intended for the fabricator/manufacturers who have mastered the basics of Corian® Solid Surface / Corian® Quartz fabrication and installation.

This session will expose you to fabrication measures of a more complex nature. Whether you are already well-versed in these applications, or just getting ready to expand your offering portfolio, this is the course for you.

The Intermediate Fabricator

For the fabricator who is ready to step up their game, this session will discuss and demonstrate advanced fabrication procedures.

We will have open discussions and demonstrate these methods of fabrication (limited to on-site tooling).

For those fabricators without progressive equipment, we will explore options for such tools and the potential costs vs. returns associated with the investments.

The Advanced Fabricator

For the fabricator who has recently acquired such equipment but not yet realized their full potential, this session will raise and elevate your fabrication abilities.

Thoughts for a productive advanced session:

- Can I leverage higher skills vs. competition?
- Can I sub-contract my skills and equipment access to other fabricators?
- Do I have a thermoforming oven? (do I want or need one)
- Would our typical scope of work compliment a CNC router?
- How do I take better advantage of darker colors relative to seams and finishing?
- Should I develop an EFFICIENT coving system?
- V-groove: how do I master this application?

**Commensurate to scheduling these sessions, we will assess your levels of current experience. This exercise will help us mutually design our session and set a path forward to a productive, interesting, day (or two, when appropriate).*

Module E
STARTING AT
\$3500

This course is designed for groups of 1-10.

For larger groups contact your local Willis Sales Representative.

Breakfast* and Lunch will be provided.

**If Applicable*

Please let your Willis Sales Representative know of any dietary restrictions.